

# THE NEW MAN.

Vol. VII.

November 1902

No. 11.

## "How I Became Successful and Wealthy."

*(Continued from last month.)*

Many had real talent which, if developed by study and practice, would have lifted them far above the actual level attained by them, and which would have brought them a better income. But this complacency and satisfaction with small results is not by any means confined to musicians.

Then we found a distaste for effort, mental or physical, which would have lifted many out of the ruts, or the limited spheres of usefulness in which they found themselves. Nothing but laziness kept them where they were. They indeed possessed splendid abilities, but could not be moved to develop them.

Some of the sadest cases that came to my notice were such who were physically or mentally incapable to battle with the world, through inherited defects caused by immoral practices indulged by their fathers or mothers.

Then there were those who weakened themselves through over-indulgence in sexual matters, alcoholic liquors, tobacco, the use of morphine, etc. After supper we even ventured into one of the low vaudeville theatres where we had an opportunity to observe the destructive effects of vice upon the physical, mental, and moral nature of man. As I myself had been struggling so recently to overcome the liquor and tobacco habits, I dare say that the observations made there helped me to remain steadfast in living the new life.

We heard of quite a number of persons who permitted the pursuit of some 'hobby' to interfere with their regular avocations. With some it was hunting or fishing. With others it was horse-racing, base-ball, lawn-tennis, golf, cards, etc., each and all of which may be legitimate enough if the practice of the same is confined within proper time limits.

Among the employers, and those engaged in business

for themselves, we found those who failed through a lack of concentrative power. Their minds were easily diverted from their work, and they had to depend upon others who betrayed their trust, or they were left behind in the march of progress by their competitors, who were more capable in devising improved methods of doing business, or in discovering opportunities that remained unnoticed by the former.

Last, but not least, there are the many who weaken themselves to the point of actual collapse through over-work or worry, or mayhap both. Worry, the child of fear, is one of man's greatest enemies which must be overcome by all who wish to become successful. Furthermore, every worker must learn to give himself all the rest and re-creation which he needs to keep his mental and physical powers at their best.

To sum up the results of the day's investigations, we came to the conclusion that men failed in life because, 1st, they failed to use the powers and faculties given them by nature; 2d, they exercised them wrongly; or 3d, they weakened themselves through over-work. Of course, there are failures which can be traced to accidents, but the question arises just what proportion of these accidents might have been prevented or mitigated had the persons exercised their powers before they happened. Nevertheless, even if this element could be eliminated, there would undoubtedly remain a percentage of accidents that could not be prevented by human endeavor.

The misuse of power could be traced to ignorance, selfishness, the animal passions, fear, anger, etc.

The failure to use the powers given each human being may be due to ignorance, indolence, or because through a wrong use the individual had dissipated his forces and become incapacitated. There are other motives, of course, which keep people from the use of their powers, but those mentioned are the principal ones, with the exception of FEAR.

What the world needs today more than anything else, is a true understanding of man's capacities and powers, so that he may be able to use them wisely in his emancipation and liberation from evil and the limitations that keep him from developing as nature clearly intends that he should. If people could truly understand themselves and nature's aims, and then through a proper use of their powers work in harmony with nature, the percentage of all

failures would be reduced to a minimum. Happily, there is a great awakening now going on all over the world with reference to the source, powers, and destiny of Man, and all who come under its influence are bound to share in the benefits conferred by a better understanding of human nature, unless, indeed, people through the practice of certain false methods of development now being widely disseminated, lose rather than gain in power."

I guessed to what he had reference, and I assured him that efforts were even now being made by competent persons to counteract such false teachings by enlightening people with reference to the true nature of the same, and the consequences that must follow all attempts to put them in practice. I told my friend that The New Man would assist in the spread of true and wholesome information that could only benefit the individual and the race. He continued:

"I came to understand as never before that the road to success and development is through a true and noble Self-Assertion, not that kind which benefits one's self at the expense of other, but that which leads to the use and development of All of our powers and capacities, which necessarily must include our moral and ethical nature. Without this there can be no true success or progress. The true and permanent success comes through the cultivation of a superior *Character*. All else is only fleeting and unsatisfactory. It vanishes with the dissolution of the material body. Character is the only thing that we can take with us into the other life, and it will determine our status there even more than here. The man who inherits wealth may squander or lose it. But the man of Character has developed within himself an unfailing source of Power, which will make him a success wherever he goes.

### Conclusion.

I stayed in the employ of Mr. Spencer three years. I had almost been transformed into a new being under the influence of his noble example and teaching. Where formerly I had been weak, and under the control of my own undesirable tendencies and appetites, I had developed strength and now exercised a wise self-control. The consciousness of a new and wonderful power grew upon me. Fear left me. Self-trust and Self-confidence took its place. And this new Consciousness that had grown upon me was

Power. It worked for me and sent out its influence in ways I cannot even now understand. Almost everything I now undertake proves a success. Needless to say I never undertake anything unless, it is with the full consent of my reason and intuition, and does not violate my moral and ethical perceptions of what is good and right. I feel the great God of nature within me, and working through me. I have developed the ability, not to control God, but to control the power of God which has become my own by virtue of my identification with it. I believe, and you teach, that every man and woman can learn to use and control the powers which are theirs by reason of man's oneness with God or Nature. Once we come to an intellectual understanding of this fact, we cannot afford to do violence to our moral perceptions of justice and right, for in doing so we weaken ourselves all over. We bring the element of discord into our domain, and that means weakness and failure. All those who teach the culture of "Personal Magnetism," or the development of man's forces, without insisting on the development of the moral nature also, mislead their readers, and incite to the practice of the black arts, or Black Magic.

I said before that I had been fortunate enough to discover methods of improving our machinery. I had them patented, and these patents now bring me quite a little money. During the first three years, however, my income was not increased thereby, but Mr. Spencer had made over to me a small interest in the property under his control. He had also raised my salary considerably, and did everything possible to make my stay in his employ as satisfactory and profitable as possible. But I grew restless. The forces awakened within me seemed to press for a wider and more independent field of activity. A longing came over me to demonstrate my power by engaging in the very business wherein I had once failed. I had been able to lay aside a little money, and one day I approached the old German with an offer to buy the store back. To my utter astonishment he informed me that the store was still my own. He said that Mr. Spencer had paid off the mortgage on the same, and engaged him at a salary to run it. He had managed so well that he had been able to return the money advanced by Mr. Spencer, and deposit a little nest-egg for me in a local bank. The whole transaction

had been kept a profound secret until now and this revelation unnerved me for a moment. Again I met with an instance where my kind friend had exercised a wise benevolence, for I guessed that he had managed this affair for the benefit of my family more than my own self. And so it proved to be. He told me later that he had done it to secure some income to my family, and a return for the money invested in case I should not find the new life to my liking and leave him.

Matters were speedily arranged between my German friend, Mr. Spencer, and myself, and I took possession of the store once more. I had changed greatly since I had left it under such humiliating conditions. My clientele had changed also to a great extent. The greater part of my previous customers had been French-Canadians working in the mills, many of whom had saved some money and gone back to Canada. Others had taken their places, and many new buildings had been erected where formerly there had been empty lots. For these reasons I found that the change in ownership of the store did not cause any perceptible falling off in the trade, as I had feared it would. The few of my old customers who had old grievances against me were turned into friends because I frankly apologized to them for past conduct, and by making good as much as possible any wrong I had done to them, I succeeded in winning their confidence, as well as that of my new customers.

I threw my whole energy and enthusiasm in the new venture. I worked day and evenings for a while, but was soon reminded that I must give myself sufficient rest and re-creation. My books were kept in order, and accounts brought up to date every week. I never allowed the supply of any article to become exhausted before ordering new goods. I remodelled the interior of the building and enlarged it. I succeeded in selling the old shelves and showcases, and replaced them with better ones. After I had been in the store a month, its whole appearance had changed for the better. People began to call it "the large store," in distinction from the smaller ones in the neighborhood. I engaged a solicitor whose duty it was to procure new customers for my trade, and visit the old ones periodically in order to find out any possible causes of discontent, and righting matters wherever this was neces-

sary.

The old German had never employed a driver to deliver goods but depended solely upon what trade came to him, believing it would be useless to compete with the larger stores down town. I began by using first one delivery wagon, but was compelled soon to add another, and still another.

In every way possible I looked for ways and means to improve on my methods of doing business, and needless to say I found them. I employed none but sober, honest people, whose confidence and good-will I sought to win and hold. In two years from the time I had re-entered the store I found that it had become too small for my trade. I was obliged to either enlarge it or find a place down town. I looked around for a suitable location in the very heart of the business center, and found one next door to the dry-goods house where I had once been employed. I established myself there, and kept the old store as a branch of the central place of business. My energy, enthusiasm, improved character and business methods soon brought me a large clientele, and when this embraced a sufficient number of people in the outlying districts, I established smaller branch stores there. My success was phenomenal. I was helped by that mysterious Something within me which I felt was myself, and yet transcended my personality. I opened myself to its inspirations, and so came under the guidance of a higher wisdom, whose promptings or warnings I always heeded. I began to be known in business circles as a bold, venturesome spirit, and met for a while with considerable reserve and mistrust. But this changed in time when my friends saw that my ventures proved to be successful.

The senior partner of the largest dry goods firm wished to retire and sell out. I succeeded in buying his interest in the concern. I had an idea that we could combine both the grocery and dry goods business very profitably, and conduct them under one roof. This was accomplished in time, and when it proved a success, we gradually added hardware, furniture, musical instruments, clothing, boots and shoes, and so established the only department store in town. When my partner died suddenly, and his widow wished to sell out, I was ready to buy. I became the sole owner of that large establishment, several branch

stores, and have a considerable and ever increasing interest in several cotton mills. Self-trust, self-culture, the development of the powers and capacities given me by nature, strict honesty, a life in harmony with the demands of morals and ethics, untiring energy, etc. have made me a success, and they will make everybody else a success who tries it in earnest."

"What about Alice?" I enquired smiling, for I guessed the outcome of his love affair.

His face brightened at the sound of that name, and he continued: "She is now my wife, the treasure that is priced above all earthly possessions. It was sometime after I had established myself in business down town that I mustered up courage enough to ask the great question. We had spent the evening as usual in reading, playing, and singing. Mr. Spencer happened to be out. I had rendered one of Beethoven's Adagios with more than usual feeling. The Master must have composed it in one of his despondent, forlorn moods, for the piece gave expression to a feeling of loneliness and sadness beyond the power of words to describe. It affected both of us, for when I turned and looked at Alice, her upturned eyes were moist with tears. I rose from the Piano stool and sat down beside her, taking both of her hands in mine.

"Alice, dear," I said, "this is the way I would feel if, like the immortal Beethoven, I had to spend the rest of my days in loneliness, without the tender touches of a loving hand to drive the shadows away. Thus far I have been buoyed up by the thought that you cared for me. It has given me strength to battle with my baser self-hood and the world. It has helped me to gain mastery and victory. Tell me that I have not been mistaken, and that your heart is mine. Now that I am successful financially I dare to ask you to be my wife."

"Hush," she said hastily. "Do not speak of money. My heart has been yours for years, and I would follow you into the very humblest of surroundings. What a true woman most cares for in the man she loves is a noble character, a generous disposition, mental and moral excellency. I have watched the transformation going on within you at first in fear and trepidation. Your possible failure to come up to my ideal of manhood would have been the only thing that could have separated us. I have watched

over you and prayed for you. More than once I have secretly interceded for you, because I believed in you, and—loved you. It pained me beyond endurance to see you walk the ways of death for a while. But I knew that you were a child of God and that the great God within you would prove stronger than the demands of sense. And maybe, my trust in you did help you. I rejoiced over your growth and development, which meant more for me even than wedded bliss, dear as this must be to a woman's heart. I knew that you were mine, dear, and if necessary I would have waited through the ages for the time when we could tread life's path hand in hand, never to be separated by the only thing that can separate soul mates, viz., inequality of soul development. Praise God, this has been removed, and now I can rest my hands in yours in confidence and trust, yours forever, my hero, my lover, my mate."

And as she laid her head on my shoulder, with her eyes looking up into mine, I could not resist the impulse that drew my lips down to hers, while I held her close to me. Ah, that divine moment, I shall never forget it if I live ages on this planet. It was a union of souls, and what can even distantly approach the ecstasy of this commingling of soul with soul? There is nothing on earth nor in heaven that can cause such rapturous thrills than true soul union. What more can I say? We sat for a time in mute enjoyment of each other's presence, when the door bell rang, announcing the return of Mr. Spencer. When he entered the parlor, we met him hand in hand. He looked somewhat surprised, but pleased withall, when he took in the meaning of the situation. When I asked him for his consent to an early marriage, he laid his hand on my head, saying: "Take her my boy. You have proved worthy of her, and I know I can now safely entrust her into your keeping. She will be your good angel in the future as she has been in the past. You both have my blessings for a happy life in harmony with your most cherished ideals."

When he had pressed my hand and kissed Alice Good-night, he left us, with a tear-drop making its way down his cheek.

Let me add that it was not long after this when one bright morning the wedding bells rang. It was a happy

day not for us two alone, but it also meant much for the people in my employ, as well as those in the employ of Mr. Spencer. They all took part in the festivities, to celebrate the inauguration of the new co-operative system we had decided on some time ago, when Mr. Spencer had occasion again to be the arbitrator between the strikers and the owners of the other cotton mills. An increase in wages was then agreed upon, but we left it optional with the employees to pocket this amount every Saturday, or use it towards buying an interest in the business. As they unanimously agreed to become stockholders, we incorporated two large stock companies. Although most of our employees so far own only a small interest in the concerns, they all feel that our interests are in common. As time goes on their shares increase in value, and those who grow old with us will not be cast adrift penniless in their declining years. Besides this we have established a co-operative store with each cotton mill, where the employees get their supplies at just a little above wholesale prices, the amount charged over and above actual wholesale prices representing only the cost of maintaining the stores.

Then we have established and maintain benefit funds for the sick, for those who meet with accidents, etc. The latter features were copied from the system in use at Essen, Germany, where the workmen in the employ of Krupp are working hand in hand with their employer to make the existence of the wage earner as pleasant as possible. Personally I am convinced that there will always be differences between Capital and Labor unless the interests of the two factors can be united in the inauguration of the co-operative system.

But while Mr. Spencer and myself have been at work improving the conditions of the working people, my little wife has not been idle. She took it upon herself to establish evening schools of various kinds, where the mental and moral improvement of young and old can be attended to with the best results. We now have co-operative libraries, music parlors, baths, laundries, etc., besides the schools. We have various societies and clubs who meet in our clubhouse, where they hold meetings and have concerts, theatrical entertainments, lectures, dances, etc. All that so far suggested itself for the benefit and improve-

ment of the people who have joined their interests with ours, has been done as far as it was found to be practical, and there is not a happier community to be found in the United States. We are employers no longer, but joint shareholders with our former employees, and they have a voice in the management of the concerns.''

I was particularly interested in what my friend had said concerning the system of co-operation which he and Mr. Spencer had inaugurated between themselves and their former employees, and would have asked for more detailed information, but just then the train speeded over the bridge between Council Bluffs and Omaha, and there was no time. But it is the author's intention to find out more about it, and give the results of his investigations in a future paper.

THE END.

## Supplement.

# OPULENCE.

A series of essays on the development of that power in  
Man which enables him to rise above Poverty  
and other limitations.

By P. Braun.

NOTICE. As a supplement to the foregoing story we  
shall publish a few helpful and suggestive essays under  
the above title in the next issues of The New Man.

---

Published by

THE NEW MAN PUBLISHING COMPANY,  
409 N. 20th St., Omaha, Neb.

## To Thyself Be True.

**T**HOU must be true thyself  
If thou the truth would teach;  
Thy soul must overflow,  
If thou another soul would reach;  
It needs the overflowing heart  
To give the life full speech.

Think truly, and thy thought  
Shall the world's famine feed;  
Speak truly, and thy word  
Shall be a fruitful seed;  
Live truly, and thy life shall be  
A great and noble creed.

—*Emerson.*

## POWER THROUGH SELF-CULTURE.

### II. Man.

The Evolution of the Universe is the orderly Unfolding of the natures and powers of God. It is God's self recognition. The process is an eternal one, because the subject of study is infinite. The thoughts which God thinks concerning himself, clothe themselves in his substance, and become the objects of creation.

Of the Absolute we cannot predicate personality nor individuality. Only as the object of its self-understanding has it individuality, which in its manifestation becomes the personality. The individuality as an affect of an eternal and unchanging cause never changes. It is immortal. But its revelation or manifestation is changeable, because it is a *progressive* revealing. To the lowest which is revealed is added a higher in time, and still a higher.

The universal consciousness focalizes, into individual consciousness. The unlimited becomes the limited. Spirit becomes Matter. Primal energy becomes latent energy. This is a centripetal, focalizing, contracting process, which draws things to a center or a starting point, where it is met by the rebound, the centripetal or outgoing force. It is "the breathing of Brahm," or involution, and evolution.

God's involved natures are evolved, or revealed to himself. Being becomes existence, but the two are forever one. God the father's thought or idea produces a self-recognition in the object of contemplation. Seemingly, not actually, the two are separated in this process until the growing self-recognition bursts the bounds of self-imposed limitation, and recognizes its divine nature or union with the Absolute.

In its self-realization the absolute becomes the conditioned, the concrete and relative, because it is an analytical, separating or dividing process. God the whole views himself in his parts. Unlimited in power and potency as

a whole, each part in this self-recognition reveals only a portion. The One becomes, as it were, the many and as the process of self-recognition or individualization is a universal one, going on in all parts, each ego feels itself separated from the rest. It believes in the "heresy of separateness." Each soul, when becoming conscious, feels and knows itself a separate entity. In fact each part is forever united with the whole, but in consciousness it is limited by the degree of understanding or self-recognition which it has attained. The divine potency buries and limits itself for a time. This is the Fall. But the initial impulse which caused the descent, causes the rebound, the ascension, or resurrection, when the lowest point of forgetfulness and limitation has been reached. The descending spirit only sleepeth in that state which we call matter. But there is life in this seeming deadness. "God can raise children for himself out of these stones." The day of resurrection dawns for the sleeping soul. In its descent into the concrete it tastes of the waters of forgetfulness. It is as one dead when it shows forth as matter. But it stirs lazily, and lo, matter assumes diverse forms and conditions. It takes hold of the lowest notch in the scale of being. But from this cataleptic state it passes into that of sleep. The forms which it manifests in that condition are still rigid, but they bring with them the promise of life. The plant one day pulls its roots out of the ground and walks. The soul begins to dream. It begins to realize higher possibilities which are represented by more highly organized shapes. The shapes are only the outward appearing of the forms which are latent in the First cause. The forms are the eternal patterns after which the shapes are fashioned. Each succeeding step in evolution is something added to the preceding step. The animal is a plant plus the animal nature. It is subconscious mentality, sensation, bodily functions and locomotion added to the plant. The soul becomes conscious

of higher natures and powers in the infinite scale of being. As it realizes them it adds them to the preceding types, and so manifests a superior compound. It improves its creations by addition, expansion and refinement.

To the selfish struggle for the existence of the individual is added, for periods and seasons at first, the struggle for the existence of others. The mother is conceived and born, and lastly the father.

These temporary exhibitions of parental love foreshadow another nature which must, in time, be permanently added to the species already revealed. There are other faculties which at first appear now and then, here and there only, which are coming to stay. Although the animal nature is ruled by instinct and impulse, the higher types reveal instances of voluntary actions, and choice. Sagacity and cunning are prophetic finger-posts of reason and judgment. The rare and feeble exercise of volition over instinct heralds the coming master—Man.

And one day he is born. First by accident he learns to use the club and the stone as weapons of offense and defense. Then he uses them by choice. Reason grows by its first exercise. The stone is improved and becomes the hatchet, the knife and the spear, and the branches become first shaft, then bow and later on the plow. Later still he subjugates animals and makes them his servants. From the hunter it is one step to the shepherd, the nomad, and another to the tiller of the soil. The various instrument of the chase and war, the implement of husbandry and home life, lead to industry. The artisan is followed by the artist, and the trader by the merchant prince. Priestcraft, science and statesmanship are added, and the result is a complex civilization.

The first faint dawn of mind, which ushered in the mental man, the coming hero, added something on an altogether different plane. The emotions already existed more or less well defined, and nature could add nothing more

on the material plane. She had produced a physical body that embodied already all the elements, organs, and functions necessary for the coming man. She could add the human nature to the animal nature, but she could not add a human body to the animal body. She could only humanize the animal body by adding or unfolding the human consciousness.

With the growing human consciousness and the exercise of reason, intuition and will, there entered an element which was to become first the cause for strife and discord, and afterwards the redeemer. The animal had lived a life of comparative peace and content. It was to be rudely awakened from its Edenic dream. The growing mentality had added volition and choice to the former nature. With the awakening of the human nature and the birth of the ideal, came the knowledge of Good and Evil, and the war between the two. The human nature wars with the beast and eventually masters it. With the recognition of the ideal "the soul moves up the scale of Being, and the moral man emerges from the mental man." As a well known writer aptly expresses it: "The Master first appears, as a child that is yet to grow to manhood. Here, where the struggle for life becomes the struggle for mastery, is fought the great battle in nature, the conflict between the ideal and the actual. There can be no battle till an ideal is conceived, for nature's fundamentals always agree with each other. The struggle is between persistence of the natural tendencies and the insistence of a new tendency.

"Having brought, in due season and order, the species capable of forming an ideal, nature thus aided brings that species capable of appreciation of an ideal, and of an effort to appropriate it. And this effort, which is the insistence of a new tendency, hitherto unknown, strives with the persistence of the natural; not to its extinction, but to its subjugation."

*(To be Continued)*

Vol. 7.

Nos. 10 & 11.

October and November, 1902.

# THE NEW MAN.

A Magazine Devoted To

Mental and Magnetic Healing, Suggestive Therapeutics,  
Personal Magnetism, and the Orderly De-  
velopment of the Higher Forces  
Active or Latent in  
All Men.

---

Price \$1.00 per Year.

---

P. BRAUN, Editor.

---

Published Monthly at

1409 N. 20th Street,

OMAHA,

NEBRASKA.

# THE NEW MAN.

SUBSCRIPTION \$1.00 A YEAR.

Three or More Yearly Subscriptions at Reduced Rates.

Foreign Subscriptions, 5 Shilling.

Send money in registered letter, express or postal money order. Personal checks not desirable. Stamps that stick together on arrival will be returned to sender. Stamps taken only for amounts less than 50c. One cent stamps preferred.

Send all letters to our Office at 1409 No. 20th Str., as 2219 Cuming St. is our Printing Office.

## Free Book-Exchange

Those of our subscribers who have any reading matter on New Thought subjects which they desire to sell or exchange for other literature, have the privilege, until further notice, to advertize the same *free of charge* in *The New Man*.

An elderly man who understands farming can find good home and some pay by communicating with Mrs. Lucy A. Gee, Scotland, Conn.

I have a great number of courses and New Thought books. I will exchange or sell these for less than half price. Chas. J. Ostberg, Tallapoosa, Ga.

---

**The Oracle** Monthly Magazine Devoted to  
ASTRO-PSYCHOLOGY and Useful Information  
derived from Nature and Astrology. Contains Good and  
Evil Days, Birthday Notes, Planting Information, Character and  
Disposition, Useful Tables for Farmers and others, Predictions,  
Weather, Horoscopes and Astrology by the Hindu Zodiac.  
\$1.00 per year; 10c a copy. Published by W. M. Persall,  
1710 Felton St., Lorin Station, Berkeley, Cal.

---

**Study Astrology!** For \$1.00 I will send you  
a book giving complete instructions how to make and read a horoscope, foretell coming events  
and conditions, this book has an almanac of the planets places for  
every day from 1850 to 1904. Money refunded if not satisfactory  
and it is returned at once.

Address: Frederick White, Markville, Minn.

**Dominion.** A Radical Twentieth Century Bi-Monthly publication, edited by Francis Edgar Mason. \$1 a year with valuable premiums of lectures, booklets etc. Francis E. Mason Pub. Co., 7-9 Warren St., New York City.

---

**Personal Magnetism.** Sure methods of success! Why pay for \$5.00 courses when you can learn the secrets for \$1.25 a year? You can do this by subscribing to "Wings of Truth," the monthly journal of Magnetism, Health, and the Occult. Price \$1.25 annually. Post free from the Apocalyptic Pub. Co., Dept. N., 12 St. Stephen's mansions, London, S.W.

---

**The People's Press.** The columns of The People's Press are open for the free discussion of all matters pertaining to reform, the will of all the people when advocating just and economic measures. Terms, 50c per annum. Published weekly at 111 Blue Island Av., Chicago, Ill.

---

### **"NOW COMPANY represents Soul Culture.**

It numbers twelve members. We live Truth. Each gives according to his ability; each takes according to his needs. We DEMONSTRATE the principles of Co-operation and Brotherhood that underlie the New Thought movement. Our one Affirmation:—ALL IS GOOD. Our one basis:—Thought is Power. Our one Law:—Do Right.

#### **SEND TEN CENTS**

and receive for three months our Journal of Affirmation.—**NOW**, Henry Harrison Brown, editor,—none like it in the world, and learn how to live in Health and Prosperity.

Address "NOW" COMPANY, 1437 Market St.,  
San Francisco, Cal.

---

**Three Essays** entitled "Personal Beauty," "The Unfoldment and Development of the Soul's Latent Faculties," and "The Effects of Planets on Mining." Will be sent to any address on receipt of 25c. Published by Mrs. J. A. Lender, 2201 Lincoln Av., Denver, Colo.

---

**Divine Science and Healing.** A new book by M. E. Cramer, (Editor of Harmony.) It is intended to be a thorough text book and teacher of Divine Science. Much time has been spent and work done to make it thorough in teaching and practice. It has over 300 pages and sells for \$2. Send orders or for circulars, to Harmony Pub. Co., 3360 17th St., San Francisco, Cal.



Evelyn Arthur See's  
and Agnes Chester  
See's Publication.

A JOURNAL in exposition of the Essential Divinity of Man. This Journal is now commencing a symposium study on IMMORTAL LIFE and the PHILOSOPHY OF IMMORTALITY.

Among the contributors are Helen Wilmans, Henry Wood, (conditionally), Horatio Dresser, Dr. Otoman Zar-Adusht-Hanish, Rev. Geo. Chaine, J. Wm Lloyd and Joseph Stewart. The symposium is to be followed by a vigorous, clear and comprehensive editorial treatment of the whole question.

Send 10c for this Journal three months. It is an opportunity for understanding and realization that comes only once in a lifetime. Address THE SHRINE, Kalamazoo, Mich.

---

## Lessons on How to enter the Silence.

Interpretation of Numbers and Colors, and up-to-date articles on What to Eat, Marriage and Regeneration, Cosmic Consciousness etc. are found in Self, for 1902, a New Thought Publication. \$1 per year. Sample copy 10c.

Address: Self Pub. Co., 662 E. 12th St., Oakland, Cal.

---

## Anubis. A JOURNAL OF ESOTERIC SCIENCE.

Contains articles on Vedanta, the Quabalah, Brotherhood of the New Life, Astrology, etc., etc.

Monthly 15 cents (U. S. postage stamps.)

14 Arcadian Gardens, Wood Green, London, Eng.

---

## Individual Signs

From Eleanor Kirk's "Influence of the Zodiac Upon Human Life," giving accurate description of every person born under any of the 12 signs. Individual signs 25c each. Book \$1. Write date of birth, name and address plainly and address Eleanor Kirk author and publisher, 696 Greene Av., Brooklyn, N. Y.

Send for free Sample copy of Eleanor Kirk's IDEA.

---

## A \$10 Book for 50c.

Showing you 3,000 ways to make money with little or no capital. This book gives you information for making nearly all kinds of patent medicines. 30 pages devoted to Toilet Articles, such as cosmetics, perfumes, etc. The Farm and Dairy, nearly 100 pages of valuable receipts and formulas. How to make all kinds of Candy, Ice Creams, Extracts, Inks, Hair restoratives, Shampooing Liquids, Colognes, Florida Water, Tincture, Liniments, Ointments, Salves, Paints, Varnishes. How to clean Gloves, Fabrics, Velvets. Recipes for Exterminating Insects. It is impossible to give details for the full 3,000 receipts in this adv., as it contains 368 pages and is worth \$10 to any man or woman. This valuable book sent postpaid for 50c. W. F. Hubbell, Publishers Agent, 441 13th St., Brooklyn, N. Y.

# THE NEW MAN.

\* SUBSCRIPTION \$1.00 A YEAR.

Three or More Yearly Subscriptions at Reduced Rates.

Foreign Subscriptions, 5 Shilling.

Send money in registered letter, express or postal money order. Personal checks not desirable. Stamps that stick together on arrival will be returned to sender. Stamps taken only for amounts less than 50c. One cent stamps preferred.

Send all letters to our Office at 1409 No. 20th Str., as 2219 Cuming St. is our Printing Office.

## Solution of the Kitchen Problem for Woman

---A remarkable Treatise on Uncooked Food, by EDGAR WALLACE CONABLE, author of "The Secret of Human Unfoldment" and Editor of THE PATH-FINDER.

This Booklet is attracting the attention of the Thinking World and is revolutionizing Kitchen Labor and the Culinary department of thousands of households. Price 50 cents.

Send for Edgar Wallace Conable's new book, "Factors in the Process of Human Development." It is the book of the new century for those who are in search of health and a higher life. Paper, 50c; Cloth, \$1.00.

Address: Edgar Wallace Conable, Roswell, Colo.



Evelyn Arthur See's and Agnes Chester See's Publication.

A JOURNAL in exposition of the Essential Divinity of Man. This Journal is now commencing a symposium study on IMMORTAL LIFE and the PHILOSOPHY OF IMMORTALITY.

Among the contributors are Helen Wilmans, Henry Wood, (conditionally), Horatio Dresser, Dr. Otoman Zar Adusht-Hanish, Rev. Geo. Chainey, J. Wm Lloyd and Joseph Stewart. The symposium is to be followed by a vigorous, clear and comprehensive editorial treatment of the whole question.

Send 10c for this Journal three months. It is an opportunity for understanding and realization that comes only once in a lifetime. Address THE SHRINE, Kalamazoo, Mich.

**"Charity."** Our's is not only scientific but a philanthropic publication; one fourth the proceeds of which is consecrated to our Orphan's Home building fund. If you want to read a live up-to-date discussion of true christian principles (the kind that cures disease) send in your Dollar and receive its healing vibrations for one year.

Address Prof. R. E. Hughes, Miami, I. T. Box D.

**Lessons** on How to enter the Silence.  
Interpretation of Numbers and Colors, and up-to-date articles on What to Eat, Marriage and Regeneration, Cosmic Consciousness etc. are found in Self, for 1902, a New Thought Publication. \$1 per year. Sample copy 10c.  
Address: Self Pub. Co., 662 E. 12th St., Oakland, Cal.

**Individual Signs** From Eleanor Kirk's "Influence of the Zodiac Upon Human Life," giving accurate description of every person born under any of the 12 signs. Individual signs 25c each. Book \$1. Write date of birth, name and address plainly and address Eleanor Kirk author and publisher, 696 Greene Av., Brooklyn, N. Y.  
Send for free Sample copy of Eleanor Kirk's IDEA.

**A \$10 Book for 50c.** Showing you 3,000 ways to make money with little or no capital. This book gives you information for making nearly all kinds of patent medicines. 30 pages devoted to Toilet Articles, such as cosmetics, perfumes, etc. The Farm and Dairy, nearly 100 pages of valuable receipts and formulas. How to make all kinds of Candy, Ice Creams, Extracts, Inks, Hair restoratives, Shampooing Liquids, Colognes, Florida Water, Tincture, Liniments, Ointments, Salves, Paints, Varnishes, How to clean Gloves, Fabrics, Velvets, Recipes for Exterminating Insects. It is impossible to give details for the full 3,000 receipts in this adv., as it contains 368 pages and is worth \$10 to any man or woman. This valuable book sent postpaid for 50c. W. F. Hubbell, Publishers Agent, 441 13th St., Brooklyn, N. Y.

**Study Astrology!** For \$1.00 I will send you a book giving complete instructions how to make and read a horoscope, foretell coming events and conditions, this book has an almanac of the planets places for every day from 1850 to 1904. Money refunded if not satisfactory and it is returned at once.  
Address: Frederick White, Markville, Minn.

**The Oracle** Monthly Magazine Devoted to Astro-Psychology and Useful Information derived from Nature and Astrology. Contains Good and Evil Days, Birthday Notes, Planting Information, Character and Disposition, Useful Tables for Farmers and others, Predictions, Weather, Horoscopes and Astrology by the Hindu Zodiac.  
\$1.00 per year; 10c a copy. Published by W. M. Persall, 1710 Felton St., Lorin Station, Berkeley, Cal.

**Divine Science and Healing.** A new book by M. E. Cramer, (Editor of Harmony.) It is intended to be a thorough text book and teacher of Divine Science. Much time has been spent and work done to make it thorough in teaching and practice. It has over 300 pages and sells for \$2. Send orders or for circulars, to Harmony Pub. Co., 3360 17th St., San Francisco, Cal.

## "NOW COMPANY represents Soul Culture.

It numbers twelve members. We live Truth. Each gives according to his ability; each takes according to his needs. We DEMONSTRATE the principles of Co-operation and Brotherhood that underlie the New Thought movement. Our one Affirmation:—ALL IS GOOD. Our one basis:—Thought is Power. Our one Law:—Do Right.

### SEND TEN CENTS

and receive for three months our Journal of Affirmation.—NOW, Henry Harrison Brown, editor,—none like it in the world, and learn how to live in Health and Prosperity.

Address "NOW" COMPANY, 1437 Market St.,  
San Francisco, Cal.

---

**Psychic Power** through Practical Psychology, a quarterly magazine devoted to Personal Magnetism, and Psycho-Physical Culture. Send 10c for sample copy. WM. A. BARNES, 127 Hower Ave., Cleveland, O.

---

**Dominion.** A Radical Twentieth Century Bi-Monthly publication, edited by Francis Edgar Mason. \$1 a year with valuable premiums of lectures, booklets etc. Francis E. Mason Pub. Co., 7-9 Warren St., New York City.

---

**Personal Magnetism.** Sure methods of success! Why pay for \$5.00 courses when you can learn the secrets for \$1.25 a year? You can do this by subscribing to "Wings of Truth," the monthly journal of Magnetism, Health, and the Occult. Price \$1.25 annually. Post free from the Apocalyptic Pub. Co., Dept. N., 12 St. Stephen's mansions, London, S.W.

---

**The People's Press.** The columns of The People's Press are open for the free discussion of all matters pertaining to reform, the will of all the people when advocating just and economic measures. Terms, 50c per annum. Published weekly at 111 Blue Island vA., Chicago, Ill.

---

**The Vanguard** Edited by J. M. A. Spence, is an independent and vigorous exponent of Rational Religion, Scientific Socialism, and Practical Psychology. Subscription price 50c a year.

To introduce this bright up-to-date magazine the publishers will send it on trial for three months for 10 cents.

The Vanguard Press, Green Bay, Wis.

---

**Anubis. A JOURNAL OF ESOTERIC SCIENCE.** Contains articles on Vedanta, the Quabalah, Brotherhood of the New Life, Astrology, etc., etc.  
Monthly 15 cents (U. S. postage stamps.)

14 Arcadian Garden, Wood Green, London, Eng.